

Item A1
(1-5)

To: Rezka, Kevin
Subject: Town of Lysander Server Quote

Hi Kevin;

The Town of Lysander is considering the purchase of a new server. Please provide a quote for a server with the following specifications today:

- 4U Tower
- Quad – Intel Xeon processor
- 2x2TB Mirror Data drive (2TB usable)
- 2x500GB System Drive
- 16GB ECC server memory (upgradable to 512 GB)
- Capable of running virtualization software capable of running a MS Small Business Server environment and allowing for expansion of future virtual deployments.
- Disaster recovery backup of Virtual machines to be replicated and or stored offsite on existing virtualized server.

Thanks

Allen J. Yager, P.E.
Town of Lysander Engineer
8220 Loop Rd
Baldwinsville NY 13027
(315) 857-0291
(315) 635-1515 Fax
engineer@townoflysander.org



2120 Teall Ave
 2nd Floor
 Syracuse, NY 13206
 315-679-5360

Quotation

Date	Estimate #
5/1/2014	542

Name / Address
Town of Lysander Dan Boccardo 8220 Loop Road Lysander, NY 13027

Ship To
Town of Lysander 8220 Loop Road Lysander, NY 13027

Project	Terms	Ref	Rep
	HW Prepay	Server Replacement	JRB

Item Type	Description	Qty	Rate	Total
HARDWARE	SuperMicro Server Assembly - Tower - Quad - Intel XEON , 2 X 2TB Mirror Data drive (2TB usable) 2 X 500GB System drive, 16GB ECC server memory (upgradeable to 512GB), 1 year depot parts warranty. Includes: - Assembly and testing - Initial server configuration - Installation of HYPER-V and virtual machine creation	1	4,450.00	4,450.00T
LABOR	IT service - Initial server configuration - Installation of HYPER-V and virtual machine creation - Onsite server configuration and data transfer - System configuration and testing.	8	75.00	600.00T
SOFTWARE	Microsoft Windows Server 2012 R.2 Standard - License - 2 Processor	1	883.00	883.00T

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Subtotal	\$5,933.00
Sales Tax (0.0%)	\$0.00
Total	\$5,933.00

Agreed and Accepted _____ Date - - - - -

**QUOTATION**

Quote #: 681327701
 Customer #: 6737346
 Contract #:
 Customer Agreement #:
 Quote Date: 04/28/2014
 Customer Name: TOWN OF LYSANDER

Date: 4/30/2014

Thanks for choosing Dell! Your quote is detailed below; please review the quote for product and informational accuracy. If you find errors or desire certain changes please contact your sales professional as soon as possible.

Sales Professional Information

SALES REP: JAKE GILLILAND PHONE: 1800 - 4563355
 Email Address: Jake_Gilliland@Dell.com Phone Ext: 512-725-0354

GROUP: 1 QUANTITY: 1 SYSTEM PRICE: \$4,486.48 GROUP TOTAL: \$4,486.48

Description	Quantity
PowerEdge T420, Intel Xeon E-24XX v2 Processors (210-ACDY)	1
PowerEdge T420 Motherboard, TPM (329-BBXQ)	1
Dell ProSupport Plus. For tech support, visit www.dell.com/prosupport/regionalcontacts (951-2015)	1
ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Year Extended (951-6294)	1
ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, Initial Year (951-6299)	1
ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 3Year (951-6317)	1
Dell Hardware Limited Warranty Plus On Site Service Initial Year (996-5317)	1
Dell Hardware Limited Warranty Plus On Site Service Extended Year (996-5407)	1
On-Site Installation Declined (900-9997)	1
Proactive Maintenance Service Declined (926-2979)	1
Declined Remote Consulting Service (973-2426)	1
Dell Education Services - No Dell PowerEdge Server Training Requested (973-2185)	1
PowerEdge T420 Shipping (331-7656)	1
On-Board LOM 1GBE (Dual Port for Racks and Towers, Quad Port for Blades) (430-4715)	1
iDRAC Port Card (331-7657)	1
iDRAC Port Card (421-6085)	1
PERC Cable for 3.5in 8HD Hot Plug Chassis (331-7560)	1
LCD display for T420 (331-7930)	1
Chassis with up to 8, 3.5 inch Hard Drives (342-4612)	1
Security Bezel (318-1544)	1
Power Saving Dell Active Power Controller (330-5116)	1
RAID 1/RAID 1 for H710p/H710/H310 (2+2 HDDs) (342-4665)	1
PERC H710 Adapter RAID Controller, 512MB NV Cache, Full Height (342-4048)	1
Heat Sink, Dell PowerEdge T320/T420 (319-0193)	1
Intel Xeon E5-2407 v2 2.40GHz, 10M Cache, 6.4GT/s QPI, Turbo, 4C, 80W, Max Mem	

1333MHz (338-BEBO)	1
No Additional Processor (331-4611)	1
8GB RDIMM, 1600MT/s, Low Volt, Single Rank, x4 Data Width (370-AAVV)	2
1600 MHz RDIMMS (331-4424)	1
Advanced ECC (331-4427)	1
500GB 7.2K RPM SATA 3Gbps 3.5in Hot-plug Hard Drive (341-8728)	2
2TB 7.2K RPM SATA 3Gbps 3.5in Hot-plug Hard Drive (342-1865)	2
No System Documentation, No OpenManage DVD Kit (310-5171)	1
DVD-ROM, SATA, Internal (313-6765)	1
No Rails (330-4120)	1
Dual, Hot-plug, Redundant Power Supply (1+1), 495W (331-4603)	1
Power Distribution Board for Hot Plug Power Supplies (331-7658)	1
Power Cord, NEMA 5-15P to C13, 15 amp, wall plug, 10 feet / 3 meter (310-8509)	2
No Operating System (420-6320)	1
No Operating System Media Kit (420-1908)	1

*Total Purchase Price:	\$4,486.48
Product Subtotal:	\$4,486.48
Tax:	\$0.00
Shipping & Handling:	\$0.00
State Environmental Fee:	\$0.00
Shipping Method:	LTL 5 DAY OR LESS
	<i>(* Amount denoted in \$)</i>

Statement of Conditions

The information in this document is believed to be accurate. However, Dell assumes no responsibility for inaccuracies, errors, or omissions, and shall not be liable for direct, indirect, special, incidental, or consequential damages resulting from any such error or omission. Dell is not responsible for pricing or other errors, and reserves the right to cancel orders arising from such errors. Dell may make changes to this proposal including changes or updates to the products and services described, including pricing, without notice or obligation.

Terms of Sale

This quote is valid for 30 days unless otherwise stated. Unless you have a separate written agreement that specifically applies to this order, your order will be subject to and governed by the following agreements, each of which are incorporated herein by reference and available in hardcopy from Dell at your request:

If this purchase is for your internal use only: Dell's Commercial Terms of Sale (www.dell.com/CTS), which incorporate Dell's U.S. Return Policy (www.dell.com/returnpolicy) and Warranty (www.dell.com/warrantyterms).

If this purchase is intended for resale: Dell's Reseller Terms of Sale (www.dell.com/resellerterms).

If this purchase includes services: in addition to the foregoing applicable terms, Dell's Service Terms (www.dell.com/servicecontracts/global).

If this purchase includes software: in addition to the foregoing applicable terms, your use of the software is subject to the license terms accompanying the software, and in the absence of such terms, then use of the Dell-branded application software is subject to the Dell End User License Agreement - Type A (www.dell.com/AEULA) and use of the Dell-branded system software is subject to the Dell End User License Agreement - Type S (www.dell.com/SEULA).

You acknowledge having read and agree to be bound by the foregoing applicable terms in their entirety. Any terms and conditions set forth in your purchase order or any other correspondence that are in addition to, inconsistent or in conflict with, the foregoing applicable online terms will be of no force or effect unless specifically agreed to in a writing signed by Dell that expressly references such terms.

Additional Terms for Public Customers

If you are a department, agency, division, or office of any district, state, county or municipal government within the United States ("Public Customer"), the following terms ("Public Customer Terms") apply in addition to the foregoing terms: A. If any portion of the foregoing terms and conditions (or any terms referenced therein) is prohibited by law, such portion shall not apply to you. Notwithstanding anything to the contrary, the End User License Agreements shall take precedence in all conflicts relevant to your use of any software. B. By placing your order, you confirm that (1) you are a contracting officer or other authorized representative of Public Customer with authority to bind the Public Customer to these terms and conditions, and (2) you have read and agree to be bound by these terms and conditions.

Pricing, Taxes, and Additional Information

All product, pricing, and other information is valid for U.S. customers and U.S. addresses only, and is based on the latest information available and may be subject to change. Dell reserves the right to cancel quotes and orders arising from pricing or other errors. Sales tax

Daniel Boccardo

From: Jeff Brinson <JBrinson@cusetech.com>
Sent: Thursday, May 01, 2014 8:32 AM
To: Al Yager
Subject: RE: Town of Lysander. C# 6737346

Hi Al,

I took a look at what you sent me and the Dell server is very similar to what we quoted and would certainly fulfill your needs if you decided to go that way. In regards to installation we were including the initial configuration and Hyper-V setup which would equate to approximately 4 Hours of work, which brings our price for the server to less than the Dell. If you did decide to go with the slightly more expensive Dell then you would just have to add in four hours of work in addition to the other line items in the estimate we sent.

Also, if you do decide to co-locate your old server at our office and keep it up and running you will need to purchase one copy of MS server 2012 standard to run on the new server which I forgot to include in my estimate. If we just keep the old server on the shelf as a backup and store your Data on our server then we can re-use the server license on the old server for your new server. In that your costs would just increase based on the amount of data space used.

Also, on a quick side note, as a company we generally try to stay away from Dell servers. They tend to be very proprietary, more expensive and difficult to upgrade and frankly we don't recommend them to any of our clients. The machine that we spec's in is a SuperMicro which is known for the high end reliability and scalability..

Either way Feel free to get in touch if you want to go over this as there a lot of ways to go.

Thank You,
Jeff

From: Al Yager [<mailto:engineer@townoflysander.org>]
Sent: Wednesday, April 30, 2014 1:11 PM
To: Jeff Brinson
Subject: FW: Town of Lysander. C# 6737346

Hi Jeff;

Please review the attached quote for a new Dell server under the NYSOGS bid and let me know if it will meet out need and what the total installation cost by Syracuse Technology would be.

Thanks
Al

From: [Jake Gilliland@Dell.com](mailto:Jake_Gilliland@Dell.com) [mailto:Jake_Gilliland@Dell.com]
Sent: Wednesday, April 30, 2014 12:59 PM
To: Brent_Hughes@Dell.com; Al Yager
Subject: RE: Town of Lysander. C# 6737346

Good morning Allen,

Item B



2120 Teall Ave
 2nd Floor
 Syracuse, NY 13206
 315-679-5360

Quotation

Date	Estimate #
5/1/2014	513

Name / Address
Town of Lysander Dan Boccardo 8220 Loop Road Lysander, NY 13027

Ship To
Town of Lysander 8220 Loop Road Lysander, NY 13027

Project	Terms	Ref	Rep
	HW Prepay	Disaster Recovery backup	JRB

Item Type	Description	Qty	Rate	Total
SUBSCRIPTION	<p>MONTHLY SERVICE (Billing added to existing monthly SLA)</p> <ul style="list-style-type: none"> - Real time Online sync to TOL backup server (existing server) to all for immediate service restoration off site. (Mail re-routing and domain propagation may cause a delay in mail service) <p>Includes:</p> <ul style="list-style-type: none"> - Initial backup setup and configuration - Collocation Space - Monthly Electrical and data transfer bandwidth charges - Server maintenance and patches 		150.00	150.00

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Subtotal	\$150.00
Sales Tax (0.0%)	\$0.00
Total	\$150.00

Agreed and Accepted _____ Date - - - - -

